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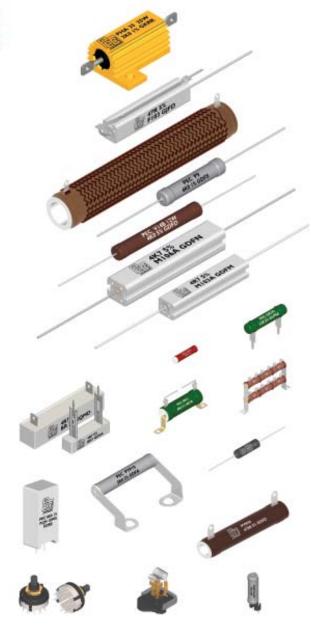
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ELIAP News

For Members & Associates_

VOLUME: XXIII ISSUE: June 2005



from the President's Desk

Dear Members,

I am happy to note that members started taking more interest in the programmes organized by the Association and also their active interaction on various issues.

As informed in the last issue, Govt. of A.P. has released G.O.Ms.No.11, dated: 21.03.2005 on the IT&C Policy for the period 2005-2010. Hon'ble Chief Minister has announced on number of occasions about the Govt's commitment for encouraging the hardware industry along with IT&ITES industry. Accordingly the policy provides for all incentives suggested by ELIAP for the hardware industry.

In the recent bureaucratic reshuffle, we are fortunate to have Smt.K.Ratna Prabha, IAS taking charge as Secretary, IT&C in place of Dr.J.C.Mohanty, IAS. As Development Commissioner, VEPZ (now VSEZ) and OSD, APIIC, Vizag, she brings lot of experience in the area of setting up of Electronic Hardware Park / SEZ and ELIAP's first interaction with her is very encouraging. I wish to place on record the excellent rapport, we had with Dr.J.C.Mohanty who was always forthcoming in helping promotion of Electronic Industries in the State

As per our request, the President and Secretary of ELIAP are included as members of the Consultative Committee on IT Industry (CCITI) which is the approving body for allotting land and other incentives for IT&C industry

We wish to move fast in setting up of SEZ near International Airport for Electronic manufacturing industry (product specific) in about 1000 Acres. The Association has already collected the requirement from 25 companies who wish to start operations in the proposed SEZ. Other members interested can send their requirement at the earliest in the format provided by the Association and also obtain the details of the scheme.

With the introduction of VAT w.e.f. $1^{\rm st}$ April, 2005 and the experience gained in complying with the scheme, members may send their problems to the Association so that a collective approach can be made for interaction with Commercial Tax Department. Any amendments in the Act will be brought out after $30^{\rm th}$ June only.

Other activity the Association is involved is with respect to Industry-Institute Co-operation and joint promotion of electronic clusters in association with NSIC. I appeal to members to take interest in these activities which are beneficial to them.



L.Satyanarayana President

ELIAP delegation meets the Secretary, IT & C Government of A.P.

On 2nd June 2005, a five member ELIAP delegation led by Mr. L. Satyanarayana, President, and consisting of Mr. G.Srinivasa Rao, Hon. Secretary, ELIAP, Mr. Ramesh Datla, Past President, Mr. R. Venkatraman, Past President and Mr. D.Venkata Rao, A.O. met Smt. K.Ratna Prabha, I.A.S., Secretary to Government, Information Technology and Communications Department. Mr. L. Satyanarayana, President ELIAP formally welcomed the new IT &C Secretary with a bouquet. The delegation apprised her about the ELIAP, strength's of Electronic Industry in Andhra Pradesh and discussed about the facilities and promises of the government on Hardware Park.

The delegation requested the Secretary IT & C to consider allotment of land for the Electronic Industries within the International Airport or attached to International Airport and declare it as SEZ.A letter was handed over by the President in this regard.

Smt. Ratna Prabha assured the delegation that she would personally visit the Hardware Park and examine the facilities. Smt. Ratna Prabha visited the Hardware Park on 7th June, 2005 along with APIIC and representatives of ELIAP. Further she assured that she would forward the proposals to the Government about the SEZ Hardware Park.

29th CCITI Meeting

The 29th Consultative Committee On Information Technology Industry (CCITI) meeting was held on 2nd June 2005 at the IT conference hall, at A.P. Secretariat. The Meeting was chaired by Smt. K. Ratna Prabha, I.A.S., Secretary to Government, IT & C Department. Mr. L.Satyanarayana, President, and Mr. G.Srinivasa Rao, Hon. Secretary ELIAP attended the meeting. The Committee considered the applications for power subsidies and land allotments at Hyderabad and Vishakapatnam for approval and other issues related to IT and ITES Industries. The Committee has also met earlier on 13-4-05, 23-4-05 and 9-5-05 for the similar purpose.





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Committee Members

Office Bearers

Sri. L.Satyanarayana - President Sri. G.N.V.Satyanarayana - Vice President Sri. A.Madhavan - Vice President Sri. G.Srinivasa Rao – Hon. Secretary Sri. Suresh K. Hebbar – Jt. Secretary

Sri. G.Raghu Raju – Treasurer

Committee Members Sri. T.Prabhakar

Sri. N. Shiva Prasad Sri. U.Rama Krishna Sri. G.R.Manohara Reddy

Sri. C.Babu Reddy

Sri. S.Ravi

Sri. K.Venu Babu

Sri. Vineet Tibrewala

Special Invitees

Sri. P.Kamaleswara Rao, Director, ETDC Sri. N.E.Prasad, Director, CETE

Immediate Past President

Sri. A. Krishna Prasad

Past Presidents & Permanent Invitees

Sri.Ramesh Datla Sri R .Venkatraman Sri .K. Vijayakumar Gupta Sri. B. R. Rao Sri .K .R .Bhupatiraju Sri. M. B. S. Purushottam Sri. D.V.S. Raju Dr. S. S. R.L. Swamy Sri. R.N.Mittal Sri. M Madan Mohan

ELIAP Welcomes New Members

Name & Address	Chief Executive	Products
Indian Laminates & Materials B-26/4, Industrial Estate, Sanathnaga Ph: 23703291 Fax: 2381332		Copper Clad Laminates etc.
Kwality Magnetic Systems 102, Adityanagar, Kapra, Hyd Ph: 27127192	Mr. A.V. Prasad erabad – 500 062	Transformers, Inverters UPS, DC-DC Converters, SMPS
Maruthi Audio Industries 485, 1 st Floor, Multistoried Co Ph: 23077075 Mobile: 98480	the state of the s	Audio Visual Sound Systems and Loud Speakers (ukatpally , Hyderabad – 500 072 binds@yahoo.com.
Medequp Services #210, Amrutha Ville, Rajbhav E-mail:medequip@Sify.com Ph: 23312444 Fax:23316150	. •	Microprocess based instrumentation servicing of Medical, Industrial & Defence Instruments

Annual Subscription for the Year 2005-06:

Subscription Bills for the Year 2005-2006 have been sent to all the members. Kindly remit your subscription and arrears if any by way of crossed Cheque/ D.D. in favour of "Electronic Industries Association of A.P." on or before 30th July 2005.

Advertise in ELIAP News Letter:

ELIAP NEWS Letter will be published bi-monthly in multi colour. About 1000 Copies will be circulated to all the members of ELIAP, other Electronic Industries, Concern State and Central Government Officials. All Central Laboratories, PSU's, Engineering Colleges in the State and to reputed Magazines etc.

Sponsor's Page:

Sponsorer will be given a full page Advertisement and space for write-up of their organization, Sponsor's page Rs. 12,000/-

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ELIAP requests all the members and industry associates to support and contribute to the ELIAP NEWS by sponsoring and advertising.

Subscribe for ELIAP News

Subscribe ELIAP NEWS letter by sending Rs.200/- in the form of Cheque /DD in favour of "ELIAP" payable at Hyderabad per annum.

Compiled & Published By:

D. Venkata Rao Administrative Officer, on behalf of M/s. Electronic Industries Association of A.P. (Regd. No. 542/1971) IETE Building, O.U.Campus, Hyderabad - 500 007. A.P. Ph: 040-27-098390, Fax: 040-27090391 E-mail:hyd2 eliap@sancharnet.in

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ELIAP AGM:

The 35th Annual General Body Meeting of the Association is tentatively scheduled to be held on 8th July 2005 at 6.00 P.M. at NSIC Conference Hall, Kamala Nagar, Kushai Guda to transact the following agenda.

- 1. Welcome Address by the President
- 2. To Consider and approve the Hon. Secretary's Report for the Year 2004-05
- 3. To Consider and approve the Audited Accounts of the Association for the Financial Year 2004-05
- 4. To appoint the Auditors for the Financial Year 2005-06 and to fix their remuneration
- 5. To confirm Ammendment of the Bye-laws of the Association as approved in the EGM dated 11th April 2005
- 6. Any other point with the permission of the Chair

You are therefore, requested to kindly make it convenient to attend the Meeting at 6.00 P.M. on Friday 8th July 2005. The detailed programme will be communicated separately

Awareness Programme on CE Certification:

With the impact of the WTO, Exports are playing a vital role in the Industry. In order to make exports, various Certifications are needed to the Companies. Keeping in view of this back ground and to give more clarity on Certification and CE Marking, ELIAP in Association with NSIC is planning to organize an awareness Programme on 8th July 2005 at NSIC Conference Hall after the AGM. All the members are requested to attend the programme to derive the benefit.

ELASIA-2005:

The ELASIA-2005 a leading International Industrial Exhibition and Conference is being held from 26th – 29th August 2005 at Bangalore. The main focus will be on Industrial Electronics, Instrumentation & Control, Industrial Automation/ Telecommunication, Microprocessor / Digital / UPS/ Scientific Instruments / Measuring Instruments etc. ELIAP is a supporting Association to this event .Attractive package is being offered to ELIAP members. Members interested to participate directly or on participation basis may contact ELIAP Office on or before 20.07.05.

ELCOMP India 2005:

ELCINA the oldest and largest Association to promote India's electronic and IT / Hardware sector and Exhibitions India are organizing International Exhibition and Conference ELCOMP India 2005 to be held at Pragathi Maidan, New Delhi during 8th - 10th September 2005. The event is mainly focusing on Electronic Components, Optoelectronics, PCB's, Power Electronics, Materials, accessories, Electronic Manufacturing, Ic's, Microprocessors etc.

ELIAP is a supporting Association to this event. Attractive package is being offered to ELIAP members. The organizers Offered 10% + 5% Concession for the participants. Members interested to participate directly or on participation basis may contact ELIAP Office on or before 20.07.05

ECIL Vendor Development Programme:

ELIAP is trying to organize a Vendor Development Programme with ECIL to promote vendors to ECIL during July 2005. Interested Members are requested to contact ELIAP Office before 8th July 05. After assessing the interest of the members ELIAP will design the Programme.

Invitation for "ELCINA" Awards 2004-2005 Entries Last date for receipt of entries 7th July 2005, contact ELIAP for details or visit www.elcina.com

Special India Electronic Components Issue with EE Product News Magazine, USA For details contact ELIAP, last date 30th June 2005



Agrogen India

Agrogen India is established in the year 1972 and engaged in the manufacturing of precision Metal Components and possess ISO 9001-2000 certificate. The company got to its credit design and supplies to defense and exports.

For Details:

E-mail: corspond@agrogenindia.com Website: www.agrogenindia.com Phone: 23079203 Fax: 23078268

Atlanta Systems

Atlanta Systems was established in 1996, Manufacturers of PCO Call Monitors and Payphones and possess ISO 9001 -2000 certification by International Certifications Ltd., The company got expertise for Design, Development, Manufacture & Customer support of all call monitors & Payphones .

For Details:

E-mail: atlantapco@yahoo.com 040-27123475, 27132475

Axiom Energy Conversion Pvt. Ltd.

Axiom Energy Conversion Pvt. Ltd., was established in the year 1996 and possessed with ISO 9001 certification. The company is having strong R&D. The Company is manufacturing Telecom Power products, AC-Dc Adapters for WLL phones, Power Supplies for wireless & Telecom Applications, DC_DC to Convectors, SMPS etc marketed in India as well exporting to more than 10 Countries.

For Details:

E-mail: aecpl@axiomenergy.co.in

Website: axiomenergy.co.in , Ph: 040-27140880

Cosmic Engineering Enterprises

Cosmic Engineering Enterprises was established in the year 1982 and possessed with LCSO, CACT approvals and actively pursuing the ISO 9000-2000 certification. The company is manufacturing PCB's of Single side, double Side, and PTH. The company having ECIL, BHEL, HBL, Linkwell, and Axiom like orignisations as its costumers.

For Details:

hdy2_cosmic@sancharnet.in Website: www.cosmicenggent.com 040-27120466, 27222665

Cygnus Micro Systems Pvt. Ltd.

Cygnus Micro Systems Pvt. Ltd., was founded in the year 1988 and possessed with ISO 9000-2000 and DSIR Certification for R & D. The company is engaged in the manufacturing of Datacom & Networking products, and got expertise in Router manufacturing. The company supplies its products to Indian Railways (PRS from past 15 years) Defense and corporate customers.

For Details:

mktg@cygnusmicro.com Website: www.cygnusmicro.com

040-27261326 Fax: 040-27261167

Deccan Power Products

Deccan Power Products was established in the year 1995. The company is engaged in the manufacturing and marketing of Custom-built Electronic Equipments, Power Supplies, LED's and other Electronic Components.

For Details:

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Ph: 040- 27890077





37th World Telecom Day



Mr. L. Satyanarayana - President ELIAP felicitating Mr. T.H. Chowdary

IETE in collaboration with BSNL Organized the 37th World Telecom day on 17th May 05 at Mekaster Auditorium, IETE . ELIAP, CTMS.IE. IEEE, CSI, ISOI, FAPCCI, BES are the co-organizers to this programme. In this connection a One day seminar on "Creating an Equitable Information Society: Time for Action" was organized. Smt. N. Rajyalakshmi, Hon'ble Minister for Primary Education, Govt. of A.P. was present as Chief Guest. Mr. T.H.Chowdary, former I.T. Adviser Govt. of A.P., Mr. Sanjaya Kumar, CGM, BSNL were present as Guest of Honour. Mr. C. Govardhan, Chairman, IETE, Hyderabad Centre presided over the

On the Occasion of the 37th World Telecom Day Mr. T.H.Chowdary was felicitated. Mr. L. Satyanarayana , President , ELIAP felicitated Mr. Chowdary with a garland on behalf of ELIAP.

Awareness Programme on VAT



Mr. K. Ananda Kumar - GM, NSIC, Mr. L. Satyanarayana - President ELIAP, Mr. DLS Shresti -Member ELIAP Tax Committee and Mr. M. Ramachandra Murthy - CA, Commercial Tax Consult-

Session on NSIC Cluster Development and Credit Rating for SSI's.



Mr. Ramaswamy Annam, Manager - BD, CRISIL, Mr. Ananda Kumar - GM, NSIC, Mr. L. Satyanarayana - President ELIAP, Mr. Srinivas Chavan - Dun & Bradstreet and Mr. U. Ramakrishna - Committee Member

Session on NSIC Cluster Development

On 13th May 05 ELIAP and NSIC jointly organized a session on Cluster Development and Credit Rating for SSI's at IETE Conference Hall. Mr. L.Satyanarayana, President, ELIAP has presided over the programme. Mr. K. Ananda Kumar, General Manager, NSIC has attended this programme as Chief Guest. Mr. Rajiv Nath of NSIC apprised about the Cluster Development activity. Mr. Ananda Kumar apprised about their activities and various schemes available with NSIC.

Session on Credit Rating for SSI's

A session was organized on Credit Rating for SSI's. The rating will serve as a trusted third party opinion on SSI's competence and will have good acceptance from Banks. NSIC is acting as a nodal agency for implementing the Scheme for Performance and Credit Rating for Small Scale Industry. Mr. Ramaswamy Annam, Manager, Business Development, CRISIL and Mr. Srinivas Chavan, Strategic Account Planner, Dun & Bradstreet Information Services India Pvt. Ltd., have made presentations about the role and importance of Credit Rating for SSI's. They apprised various reimbursement schemes for credit rating available with NSIC



Members attended VAT awareness programme

On 13h May 05 an awareness programme on VAT was conducted at IETE Conference Hall. Mr.L.Satyanarayana, President presided over the programme. Mr. D.L.S.Sreshti , Member ELIAP Tax Committee briefed about the VAT system and introduced Mr. M. Ramachandra Murthy, C.A., Expert Consultant on Commercial Taxes . Mr. Murthy apprised about the VAT System and clarified the doubts to the members on VAT. After the awareness Programme Mr. G.Srinivasa Rao, Hon. Secretary, ELIAP has proposed vote of thanks.

In case of any clarifications members may contact Mr. M.Ramachandra Murthy, C.A. on Telephone No. 27718935





Road Show on ELCOMP India - 05

ELCINA and Exhibitions India Pvt. Ltd. will be jointly organizing ELCOMP INDIA 2005 scheduled to be held from 8th – 10th September 2005 at Pragathi Maidan , New Delhi. The 3rd Road Show for **ELCOMP INDIA 2005** was organized at Hyderabad on 3rd May 2005 at Hotel Taj Krishna. Mr. G.Srinivasa Rao, Hon. Secretary, ELIAP, Mr. Ramesh Datla, Past President, ELIAP and Member - Organizing Committee ELCOMP India 2005 , Mr. Debasish P.Choudhury, Group Manager – Marketing , Exhibitions India Pvt. Ltd., have apprised the audience about the importance and advantages of the Exhibition to be conducted at pragathi Maidan, New Delhi.

ELIAP is a Co- Sponsoror to this event and the organizers offered a Special package to the ELIAP Members. ELCOMP India has announced Special ELIAP Pavilion . The cost per each booth of 9 Sqm is @ Rs. 72,000 + 10.2% Service Tax and 10% + 5% concession will be given.

Advanced Electronics Industry Orientation Program (AEIOP)

Now a days - "Industry-Institute Interaction" subject is being discussed at all levels in India in the Industry and in Educational sectors. To transform our country to the level of advanced countries, ELIAP feels it is the basic obligation on the part of our ELOCTRONIC INDUSTRY to stretch hands to develop good Manpower Enterprising skills from the Educational Institutes. ELIAP formed a five member committee headed by Mr. G.Srinivasa Rao, Hon. Secretary, Mr. R. Venkatraman, M.D., M/s. PEC Manufacturing Company, Mr. K. Vijayakumar Gupta, M.D., M/s. Kwality Photonics Pvt. Ltd., Mr. M.B.S.Purushottam, M.D., M/s. Kadevi Engineering Industries, Mrs. Padmaja, from M/s. Linkwell Telesystems as members, to interact with the institutes i.e. Universities. Engineering colleges. Degree colleges, polytechnics, Industrial Training Institute's (ITI) etc. Government Institute Of Electronics (GIOE), a prominent Institute of Department of Technical Education, Government of A.P. approached ELIAP for entering into an MOU on Entrepreneurship and Management Development (EMD) programme. This project / scheme is assisted by AICTE. This committee has conducted meetings on 30th April 05 at ELIAP and at GIOE on 9th May 05 with Mr. M. Hari Murthy and Mr. C.Mallesham from Govt. Institute of Electronics and designed a ADVANCED ELECTRONICS INDUSTRY ORIENTATION PROGRAM (AEIOP).

ADVANCED ELECTRONICS INDUSTRY ORIENTATION PROGRAM (AEIOP) is designed for DECE or its equivalent candidates. This program consists of 2 months institutional training and 2 months in plant training. During the in plant

training it was decided to offer stipend of Rs. 1500/- per month to each candidate by the industry, in which the candidate under goes training. After successful completion of the course the same company will absorb the trainee.

So we request you to nominate a senior executive from your organization to interact with the committee of "Industry - Institute Interaction". Also kindly give your confirmation for the absorption of the trainees trained through the programme.

ELIAP EGM



Mr. A. Madhavan - VP ELIAP, Mr. L. Satyanarayana - President ELIAP, Mr. G. Srinivasa Rao - Hon. Secretary ELIAP

On 11th April 2005 the Extra Ordinary General Body Meeting of our Association was conducted at The IETE Conference Hall. Mr. L. Satyanarayana, President of the Association presided over the meeting.

The President welcomed the Members for the EGM. The General body discussed about the Changes proposed to the Bye-laws of the Association and approved the changes. Further the General body resolved ratification of the appointment of Additional Vice-President. The committee felt that Mr. G.N.V.Satyanarayana, Director (Technical), ECIL's representation in the committee will help the members of the Association to interact more with ECIL

The President apprised about Cluster Development Programme in association with NSIC., various Training Programmes and MOU with GIOE & NSIC etc., status of the Hardware Park / SEZ and VAT system. The President appealed to the members for more participation in the Association Activities. Further he requested the members to introduce more new members to the Association. He apprised the members about the Changes and Improvement brought out in the ELIAP News Letter .He also requested the members to contribute to the News Letter by way of releasing Advertisements and Articles on Electronic Industries.

During EGM, members have given many suggestions for the improvement of the Association. At the end of the discussions President announced that the suggestions given by the members would be taken in to consideration for improvement of the Association's activities.



Awareness Programme on VAT



Mr. A. Madhavan - VP ELIAP, Mr. L. Satyanarayana - President ELIAP, Mr. A. Md. Intiaz, Asst. Commisionar Commercial Taxes, Mr. DLS Shresti - Member ELIAP Tax Committee

On 11th April 05 after the General body meeting an awareness programme on VAT was conducted. Mr.L.Satyanarayana, President presided over the programme. Mr. D.L.S.Sreshti, Member ELIAP Tax Committee briefed about the VAT system and introduced Mr. A.Md. Intiaz, Assistant Commissioner Commercial Taxes, Government of A.P. Mr. Intiaz apprised about the VAT System and clarified the doubts to the members on VAT. After the awareness Programme, Mr. G.Srinivasa Rao, Hon. Secretary, ELIAP has proposed Vote of thanks



Members attended to the ELIAP EGM programme





- Skilled Man Power development programmes through NSIC/GIOE / ATI etc.
- Enrolment of New Members
- Hardware Park / SEZ
- Formation of Electronic Clusters in the State
- Enlistment of Consultants on Various matters like Sales Tax, Excise etc.



Salient features of Information & Communications Technology (ICT) Policy of the Government of AP 2005-2010. G.O.Ms.No.11, dtd: 21.03.2005

1. Definitions:

- i) IT Industry includes Hardware Manufacturing (IT Hardware & Electronics) and IT / ITES units / companies
- ii) IT / ITES units/ companies include IT Software, IT Services and IT Enabled Services / BPO /Animation & Gaming.
- iii) ICT means the IT industry and Telecommunication companies.
- iv) Small & Medium Enterprises (SME) are companies with sales income/ turnover less than Rs.10 Crores and above Rs.1 Crore per annum.
- v) Existing IT Industry units in AP commencing operations at a new location within the State should be 100 kms away from the existing location for being treated as a new unit to be eligible for the incentives under this policy.

2. Incentives regime:

- a) Incentives available automatically.
- IT /ITES units are exempt from the purview of the A.P. Pollution Control Act except in respect of power generation sets.
- ii) IT Industry is exempt from the purview of statutory power cuts.
- iii) IT Industry is exempt from inspection under the following Acts and Rules (barring cases of specific complaints).
- 1) The Factories Act 1948.
- 2) The Maternity Benefit Act 1961.
- 3) The AP Shops & Establishments Act 1988.
- 4) The Contract Labour (Regulations & Abolition) Act 1970.
- 5) The Payment of wages Act 1936
- 6) The Minimum Wages Act 1948.
- 7) The Employment Exchanges (compulsory Notification of vacancies)
 Act 1959
- iv) General permission for three shift operation with women working in the night.
- v) IT / ITES and non-hazardous hardware manufacturing industry are declared as essential service.
- b) Incentives to be sanctioned on application by ICT companies
- i) Development of R&D
- ii) Development of talent pool.
- iii) Development of Tier-II cities
- iv) Special incentives for SMEs engaged in IT.
- v) Development of Hardware Manufacturing.
- vi) Recruitment assistance for SME's in and around Hyderabad and for others in Tier-II cities for minimum employment of 100 employees within one year of commencement of commercial production.

The Consultative Committee on IT Industry (CCITI) – a Joint Committee with representatives from the Government and the ICT Industry shall administer the incentives.

3) Infrastructure

- i) Single window clearance by APIIC.
- ii) Industrial power tariff
- iii) 100% reimbursement of stamp duty, transfer duty and registration fee.

4) Hardware Industry:

- a) Hardware Park near the Rajiv Gandhi International Airport, Hyderabad would be declared as SF7
- b) 300 acres of land would be earmarked for SME's in the Hardware Park and will be developed as Hardware Manufacturing Cluster Park (HMCP) in the SF7
- c) Supporting infrastructure like power, water, sewerage and roads up to HMCP will be provided by the Government.
- d) The Government will facilitate linkages between AP based Engineering colleges, Polytechnics with leading academic institutions of international repute and the industry.
- e) 50% exhibition subsidy for participating in the international exhibitions limited to 9 sq.mts of space.

(for more details Members can contact ELIAP Office)